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CIRCULAR TO
PRINTERS AND
STATIONERS

MAY

1912

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


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Vol. VII., No. 5.

MAY, 1912.

Gratis and
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AN INTERESTING DISCUSSION.

A TRADE conference was recently held at the St. Bride Foundation at which a lengthy and interesting discussion took place between the papermaker, the wholesale stationer, the printer, the blockmaker, the electrotyper, and the typefounder. The conference is the outcome of the debate on “The Disloyalty of the Wholesaler to the Printer.” The Wholesale Stationer complained that the Printer only purchased small orders of paper through him, and that for large orders he (the Printer) went to the paper mill for his supplies. The Printer accused the Wholesale Stationer of competing with him for his customers' printing orders. Be this as it may, the cap does not fit in our case, although we reluctantly have to state that in some cases our friends pass us over for large orders, and go direct to the mill. The Papermaker held that there was only one solution of the problem, namely, for the Printer and the Wholesale Stationer to arrive at some arrangement on a mutual basis. We hardly agree with this, for we are of opinion that the key to a better understanding of all the parties concerned is in the hands of the Papermakers. If they exercise their privileges in the matter, we don't believe that the Printer would have any cause of complaint against the Wholesale Stationer in the matter of competition for printing orders.

We have just made arrangements with
an important mill for
the supply of a
NEW QUALITY

SUPERCALENDERED PAPER

which will be known as the

1912 QUALITY.

We have at present in stock the following :

200 Rms.	52lb. D.Dy.	Price 8/8 per Rm.
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OUR MONTHLY REVIEW

New Super- calendered Paper,

WE believe that all our readers will be interested to hear that we have made special arrangements with an important mill to supply us with an entirely new quality of super-calendered paper. To be quite up-to-date we have christened it "Quality 1912," and at the present time we have a stock of double demy, in several weights, which we are offering, in quantity, at exceedingly reasonable prices. Particulars will be found on the opposite page. Samples will be sent to any of our friends immediately on application.

* * *

Reduction in Price.

FOR some time now we have made a speciality of fancy cards and embossed blanks, etc. We opened a special department for their manufacture, and installed the latest machinery and plant. It is gratifying to be able to report that owing to the increase of business in this department, and the addition of further machinery, we are in a position to make a considerable reduction in the price of all cards and blanks of our manufacture. These prices will come into force at once, and we shall be pleased to forward a revised price list to any of our readers who are interested.

* * *

WE have received an 8pp. list from Messrs. Taylor Bros., of Leeds, giving particulars of their chromo almanacs, card calenders and letter racks, cricket sheets, advertising transparencies, award certificates, patriotic cards and posters, etc. These are lines which will appeal to the modern printer, so that a copy of this list should be obtained by all our readers. The firm invite correspondence and furnish estimates cheerfully. Of course, the almanacs and calendars listed are for next year, and although it may seem early to some, it is not too early for preparations to be made for this particular trade.

A copy of this Trade Circular will be sent, gratis and post free, to any printer in the British Isles. It contains information, month by month, which appeals to all.

Valuations.

MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND
SUPPLY INVENTORIES FOR ALL PURPOSES
PROBATE, TRANSFER AND RE-INSTATEMENT.

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Cream Laid and Wove Writing.

An Exceptionally Good Paper
With Beautiful Writing Surface.

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Large Post 21, 23 and 26 lb.
Double Large Post ... 42 lb.
Double 'Cap 28 and 34 lb.

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Double 'Cap 28 and 34 lb.
504 Sheets flat.

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Price:

3¹/₂ D.

per lb.



OUR readers will be interested to hear that the paper for the cover of the Souvenir, issued in connection with the Annual Dinner of the Institute of Printers and Kindred Trades, held at the Connaught Rooms, March 28th, was supplied by us. It is the "Monkey" Cecil Cover Paper. The colour illustration on the cover was mounted by our Dry Mounting process, and seems to have been much admired by many who received the Souvenir. The publication itself is undoubtedly one of the finest and most representative to have been issued under the auspices of the Institute. Some of the work is exceedingly beautiful and delicate, and proves that the printing craft is making steady, if slow, progress. Copies of the Souvenir can be obtained, with each specimen taped, and handsomely bound in Royal blue cloth, at 10/6 each, from the Souvenir Committee, St. Bride Institute, E.C.

A conversazione will be held on Saturday, May 11th, from 6.30 to 11.0 p.m., at the St. Bride Foundation, to which all students, past and present, of the St. Bride Foundation Technical Printing School, are invited. The tickets, which are sixpence each, include refreshments, and may be obtained from the Librarian.

The annual general meeting of the subscribers to the Printers' Pension Corporation was held at the end of March, Sir T. Vezey Strong presiding. The report states that the funds have been somewhat adversely affected through the effect of the general strike, but the diminution has not been so pronounced as was anticipated. The Corporation will, however, continue for some time to feel the effects of the present abnormal state of the trade. Nearly £8,600 has been expended during the year in benefits, whilst £1,000 has been added to the investments. The ordinary income was £3,901; the extraordinary income was £5,758, and the income from investments was £3,187.

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DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

Sir J. J. Baddeley, head of the firm of Messrs. Baddeley Bros, Moor Lane, E.C., has been elected, by a majority of 263 votes, to fill the Aldermanic vacancy in the Ward of Farringdon Within.

The will of Mr. H. Labouchere, proprietor of *Truth*, shows an estate valued at £522,306 gross, with net personalty of £432,383; that of Mr. J. Ward, formerly of Messrs. Marcus Ward & Co., at £39,733 in the United Kingdom, and that of Mr. G. D. Kelley, general secretary of the National Printing Trades Federation, at £3,388, with net personalty of £619.

In the Civil Service Estimates just issued, the Stationary bill exceeds £1,000,000, the increase being mainly due to increase in cost of paper and to the growth of Public Departments, notably the one for the working of the Insurance Act.

At the last Joint Dinner of the Newspaper Proprietors' Association and the Provincial Daily Newspaper Owners, in London, Mr. Harry Lawson, M.P., presented Mr. Harry Brittain with his portrait, remarking that The Imperial Press Conference of 1909 was the work of Mr. Brittain, one result of which had been the reduction of cable rates. Mr. Brittain, in returning thanks, hoped that the Imperial Press Conference of 1909 might not be the last.

Another use for paper.—An American inventor of hard paperware, is of an opinion that every goods barrel will have to be made of compressed paper before many months pass, and in that industry, to use his own words, "there are millions."

The Annual Meeting of the Caxton Convalescent Home was

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The "Marlborough" PAMPHLET CASES,

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THE "MARLBOROUGH" DUST-PROOF CASES offer an Inexpensive, Simple, and Effective means of preserving papers from dust and in a form at once easily accessible and secure.

There are 33 distinct sizes, from $7\frac{1}{2} \times 5\frac{1}{2}$ (inside) selling at 1/-, to 18×12 , selling at 4/- each.

A fully-detailed List, giving exact measurements of all sizes, with prices, sent on application.

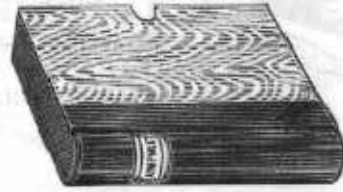
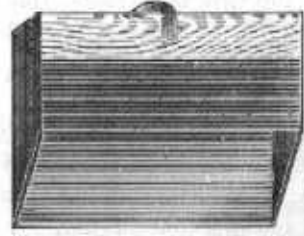
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CATALOGUES.
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Blank Label.



MARLBOROUGH, GOULD & Co., Ltd., 15 DORSET STREET, SALISBURY SQUARE. E.C.

Manufacturers of Stationers' Requisites.

held recently at St. Bride Institute. The report shows the useful work being carried on, but we regret there is a decline last year of £150 in the subscriptions. We hope, in response to the earnest appeal made, that this deficiency will be more than made up during the present year.

Notice has been given in respect to Newspaper Contents Bills, that, although such enclosures have in the past been allowed to pass unchallenged when enclosed with newspapers sent at the newspaper rate, the Postmaster-General is not prepared to sanction the continuance of such a practice.

Our readers are again reminded that Sir Horace Marshall has consented to preside at the 85th anniversary festival of the Printers' Pension Corporation, to be held at the Connaught Rooms early this month.

Mr. Arthur Spurgeon, J.P., presided at the last annual staff dinner of Messrs. Cassell & Co., Ltd. The toast of "The House of Cassell" was proposed by Mr. Max Pemberton and replied to by Sir Malcolm Morris and Mr. Spurgeon. It was announced that the firm paid £100,000 in wages and salaries every year. Last year the hours of the men had been reduced by $2\frac{1}{2}$ hours per week. The men promised to make the time up as best they could, and they had loyally done so.

By the quinquennial revision of the wages tariff in Germany, says the *Printer's Register*, wages generally have increased about 10 per cent. The hours were reduced from $53\frac{1}{2}$ to 53. An eight hours' rest after working overtime was agreed to. Composing machine operators are to be paid 25 per cent. over hand rate, instead of 30 per cent., but are to be recruited from male compositors only. Principals complained about the limitation of the output of the men, and wished better control, whereas the men consider unlimited control as unnecessary and unworthy. In the end an agreement was come to that principals have the right to contro the men in the fulfilment of their duties. The men are therefore, if requested by the principal, obliged to write time sheets, but the men are entitled to put down loss of time caused by such control. On the part of the men it was declared that "the unions and their representatives declare that they will notify, through their official organs, that any retarding of output will not be countenanced, and that the men's officials are obliged to take the necessary measures to this end."

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Sample Set to take orders with, 5/- allowed off £5 order or if the Samples be returned in good condition.

CARD CALENDARS.

(American style.)

Smart, Up-to-date and Attractive. Send for Sample Book.

LITHOGRAPHED POSTERS.

In One Sheet. 62×42ins.

By Experienced Designers and Printers.

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PICTORIAL POST CARDS.

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Send for Samples and state requirements.

AN INDEX

to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on tone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices, Billheads, etc.; Patriotic Posters, Cards and Circulars.

TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almanac, Leeds."

Telephone 461.

PRACTICAL NOTES

Libel Actions Increasing.

RECENTLY the "Times" had to defend a trumpety libel action, and as it did so successfully the rest of us (says "Truth") may rejoice at the fact, for it has caused the "leading journal" to deliver its mind with much force upon the present condition of the law of libel in relation to newspapers. The "Times" finds that juries, and to some extent judges, are to blame for the growth of the practice of "newspaper baiting"; but it finds that "the main fault is in the state of the law of libel, which becomes more and more unsuitable to things as they are." It considers that "the amendment needed above all others is the checking of actions for libel brought by those who have nothing to lose." The following passage is particularly worthy of notice:—

The varieties of such suits are very many. They range from an impudent demand for damages by someone, who, finding no solicitor to assist him, never issues a writ, to those, numerous and diverse, who carry on proceedings to verdict, and who, when they are defeated, are unable to pay costs. . . . To vest in the Courts powers, which they do not now have, of requiring, if the case appears to call for it, security for costs would harm no one. Such discretion would be rarely exercised when there was a real cause of complaint. It would be inconvenient mainly to the black-mailer, to the man who has no case, but who can annoy, to the speculative solicitor with a squalid practice, and to the many people who regard criticism not laudatory as little short of a crime.

It has become so dangerous for a newspaper to appear in court as the defendant in a libel action that numbers of them submit to what is nothing more or less than the levying of blackmail in order to avoid this risk, or to avoid the other evil of defeating the claimant at an enormous cost of which there is little hope of recovering from him. The knowledge that this is so spreads among the legal profession; one solicitor learns from another that such and such a paper has paid up in a doubtful case rather than risk a fight, and he is encouraged thereby to try the same process on behalf of his own client. In this way the evil is constantly increasing.

Important Announcement.

C Owing to increase of Business, and the addition of New Machinery, we are enabled to make considerable reductions in the prices of our Fancy Cards, Embossed Blanks, etc., which prices will come into force forthwith. We shall be pleased to forward a revised list on application.



R. T. TANNER & Co., Ltd.,
Dorset St., Salisbury Square,
LONDON, : : : E.C.

The "Times" also refers to the growing exorbitance of the sums awarded as damages in libel cases. This seems to be a far more fruitful source of mischief than any defect in the law. Nothing would do more to discourage frivolous and speculative libel actions than the establishment of definite rules that it is not the business of juries in civil actions to punish a defendant, that the mere injury to a man's character is as well redressed by a verdict for £50 as for £5,000, that compensation for "moral and intellectual" damage cannot be assessed in a court of justice, and that a claim to damages which can be called "heavy" can only arise where pecuniary loss can be proved as a direct consequence of the injury.

* * *

A Good Belt Cement.

IN a pint of cold water place a pound of good fish glue and let it soak overnight. Heat this up and stir until it is dissolved completely. Then add one ounce of white lead (dry), and one ounce of grain alcohol when the liquid is nearly cool. When it is wanted for use, it must again be heated. When about to use this cement, see that the flaps are freshly and smoothly cut, The cement should be evenly spread with a brush over both surfaces and these placed in contact as quickly as possible. On each side of the lapped belt should be placed a previously warmed board and the whole clamped together overnight. Any amount of this cement can be made by using the same proportions. When cool, it can be cut up in small pieces and kept in an air-tight jar.—*Caxton Magazine.*

The donations received on behalf of the Pension and Benevolent Funds of the Guild of Press Correctors, as the result of the Annual Dinner, amounted to £82. Particulars of the next entrance examination for membership of the Guild can be obtained from the Hon. Sec., Lonsdale Chambers, 27 Chancery Lane, W.C.

* * *

Die Vaterland, the oldest newspaper in Vienna, has closed down after an existence of 52 years. The circulation decreased to six hundred.

* * *

The capital of the companies registered in England, in the printing, publishing and stationery trades, in 1909, was £4,561,845. In 1910 it was £4,576,429 and in 1911, £2,775,770.

Sixty-two new freemen were admitted to the Stationer's Company in the last week in February. They had all served their apprenticeship with Messrs. Eyre & Spottiswoode.

A Problem Solved.

Suppose you had to get out an illustrated catalogue on art paper, in first-class style, for a very particular customer whose idea of the time it takes to produce such work is based upon the expedition with which a daily paper is printed. You would want all the facilities there are to be had, wouldn't you? Of course, in these days of fast-running presses, it is possible to do the actual printing with a speed undreamt of by the printers of a bygone generation. But something more is wanted if the by no means hypothetical customer is to have the quick delivery he has set his mind on, and that something is an ink which will do the very finest work, and at the same time dry almost as soon as it gets on the paper. It is just there where the value of Zenith Black comes in. By its use it is possible to print, back, bind and deliver best work on art and imitation art paper in an eight-hour day, and without slip-sheeting. As the price is the strictly commercial one of 2/6 per pound, you will find it an economical ink as well as one which will obtain and retain for you a reputation for beautiful and lustrous black work and on-time delivery. That is why it is used by high-grade illustrated weeklies. Every up-to-date office has need of Zenith Black, so it is wise to stock some now. KIDD & CO., LTD., 11 Wine Office Court, London, E.C.

WHAT OTHERS ARE DOING

THE report of Messrs. Edward Lloyd & Co., Ltd., for the year ended December 31st last, shows that the net profit is £7,500 below the figures for the previous year. This decrease is explained by the labour troubles in July and August, and the severe drought in Norway during the latter half of the year. Whilst this is so, the profits were £3,700 above the average for the three preceding years, and including the balance carried forward, and after allowing for depreciation, interest, etc., there is a total of £136,900 for distribution. £20,000 is carried to reserve, and a dividend of 10 per cent. was declared on the Ordinary Shares, allowing £16,400 to be carried forward. The report of Messrs. Cassell & Co., Ltd., for the year ended December 31st last, shows a profit of £27,222 after providing for depreciation and all expenses of management. After deducting £4,320 for interest on the Company's debentures, and adding the amount carried forward last year, there is a net balance of £25,028. A dividend at the rate of 2½ per cent. per annum, less income tax, was declared, which left £15,085 to be dealt with. Of this sum, £5,000 was allocated for reserve, £8,000 was placed to copyright equalisation account, and £2,085 carried forward. This result is another success for Mr. Spurgeon, for it will be remembered that when he took over the reins of management in 1906, the profit was only £11,206 and the dividend nil. At the half-yearly meeting of Messrs. Mansell, Hunt, Catty & Co., Ltd., a dividend of 18 per cent. was declared on the Ordinary Shares, making 22 per cent. for the year. £3,000 went to reserve and £1,433 was carried forward.

The paper imports for the first quarter of the year amount to £1,674,893, an increase of £80,859 compared with the corresponding period of last year. The exports of British paper during the first quarter of the year amount to £897,656, an increase of £63,940 compared with the corresponding period of last year.

Recently, says the *Sales and Wants Advertiser*, the Clerk of the Corwen Guardians having to bring up the matter of the supply

"Tanville" Cream Laid.

A HARD SIZED, GOOD, YET CHEAP
WRITING PAPER, HAVING A :: ::
PHENOMENAL SUCCESS.

Stocked in the following Weights and Sizes:

Large Post	=	18, 21 & 23	lbs.
Double Large Post		36 & 42	„
Quad Large Post	= =	72	„
Double Cap	= =	26 & 30	„
Quad Cap	= = = =	48	„
Medium	= = = =	21	„

All 501 Sheets Flat.

PRICE **2¹/₈d.** PER LB.

Orders for £3 and upwards,

PRICE **2d.** PER LB.

SAMPLE ON APPLICATION.

R. T. TANNER & Co., Ltd.,
DORSET STREET, SALISBURY SQUARE, E.C.

of certain official books, said certain London firms made a speciality of Poor Law printing of the description required, and it would be as reasonable to ask the Corwen Printing Company to tender for the moon as to ask them to tender for these books. But when the Clerk (Mr. E. Derbyshire) at a subsequent meeting, read out the list of tenders and it was found that the Corwen Printing Company offered to do the work for several pounds less than the London firms, some jubilation was expressed amongst the local members. The Clerk said that a covering letter accompanied the Corwen Printing Company's tender in which they said, "Please note that the moon is not amongst the articles required, but we could supply this, if the clerk is crying for it, on the same terms as the London firms."—(Laughter). The Board decided to accept the tender of the local firm on the understanding that the goods supplied were of approved quality.

* * *

The directors of the *Financial Times*, Ltd., recommended at the last half-yearly meeting, a dividend on the Ordinary Shares at the rate of 15 per cent. per annum. A bonus of 7½ per cent. was also recommended, making a total distribution on the Ordinary Shares for the year of 22½ per cent. The report of *Country Life*, Ltd., shows a net profit amounting to £20,523. The reserve fund was increased by £1,503, making it £12,895. A dividend of 5 per cent. was declared on the Ordinary Shares, making 10 per cent. for the year, together with a bonus of 2½ per cent. £8,119 was also carried forward.

* * *

A revolt has been made against the Executive Committee by the members of the L.S.C. Four of the old members were defeated at the last ballot; three were successful, and three did not seek re-election. The executive, therefore, is largely a new body.

ENVELOPES.

Of special sizes, shapes and qualities made in a few hours.

Black Bordering. " " " Relief Stamping.
Edge and Receipt Gumming.

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"ARCTIC"

PRINTING PAPER

It is absolutely pure white, possesses an excellent printing surface and is very strong.

STOCKED IN

30, 36, 40, 48 & 54 lbs.	Double Demy.
23, 27, 30 & 36 lbs.	Double Crown.
60 lbs.	Quad Crown.
46 lbs.	Double Royal.

Other Sizes and Weights supplied on the shortest notice.

Price **2 $\frac{1}{4}$ d.** per lb.

THE WHITEST PAPER IN THE MARKET.

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Don't fail to secure them quickly.

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(3 Lines).

**DORSET ST., SALISBURY
SQUARE, LONDON, E.C.**

Grams:
"Tanner,
London."

During the four weeks ending on the last Saturday of February, the Labour Exchanges received 2,155 applications for employment in the printing, stationery and paper trades, viz., 1,276 from men, and 879 from women. The number of vacant posts notified during the same period was 822.

Another Labour paper, says the *Printers' Register*, is experiencing financial difficulties. The Woolwich paper, the *Pioneer*, is appealing for £300 "to meet the loss that will be incurred this year, to finish paying the losses incurred during the last two years, and to so increase the circulation and advertisements as to prevent any loss in 1913."

Notwithstanding so much agitation about cost-finding systems, *The Progressive Printer* says that not one per cent. of the printers, in America, are operating. Most of the larger plants claim to have them; but when they are asked what work in a certain department costs per hour, or what the time reported on a given job represents, they cannot tell. And even when they give figures purporting to be hour rates or total time requirements, a comparison with records from shops similarly situated shows that the figures are anything but trustworthy. For instance, two plants in Philadelphia paying the same wages, working the same hours, and in which conditions generally are the same, report widely varying composition hour costs, one of them claiming that its cost is 60 cents., and the other a rate of \$1.88. Neither is correct. What we want is a uniform cost-finding system.

In our last issue we stated that the number of students attending the various technical classes were on the decrease and suggested that this was a matter which should immediately receive the attention of the educational authorities. A correspondent to one of our contemporaries appears to think that the fault lies with the examiners, and suggests that the difficulty would be overcome if the examiners were examined. Be this as it may, it is a serious problem and one which should not be overlooked by all those who have the best interests of the printing craft at heart.

At the last annual meeting of the Stationers' and Paper Manufacturers' Provident Society, it was announced that the invested funds now stands as follows:—General Fund, £38,355 9s. 0d.; Residence Fund, £6,574 14s. 9d. During the past year the following payments have been made:—Annuities, £643 9s. 4d.; Residence Fund, £179 11s. 10d.; Funeral Allowances, nil.; and Temporary Assistance, £10 10s. 0d.

Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

WORKING FOREMAN desires change.—First class Transferer and Prover—thorough experience on plates and stone in all classes of work—London and Provincial Experience. Box 224, c/o R. T. TANNER & Co., Ltd.

DEPUTY OVERSEER seeks position as Overseer. First class, all-round experience. Modern machines. Half-tone, three colour, etc. Five years present situation in large City firm. Box 222, c/o R. T. TANNER & Co., Ltd.

MACHINE OVERSEER—Practical colour printer is anxious for an increased position. Wide and varied experience in the production of fine catalogue colour and general printing. Well acquainted with the most modern methods of quick and economical production. Good discipline and management. Box 223, c/o R. T. TANNER & Co., Ltd.

YOUNG MAN (20), energetic and willing, seeks situation, any capacity in printing works or paper warehouse. Box 206, c/o R. T. TANNER & Co., Ltd.

AS PARTNER IN ESTABLISHED BUSINESS: will invest \$1,000, more if necessary. Middle aged. Fully experienced. Object, divide attendance with principal seeking part relief or Secretarial in Limited Company. Answers, Box 214 c/o R. T. TANNER & Co., Ltd.

OVERSEER, warehouse, seeks sit. Experienced in all classes of work. Also keen buyer of paper, &c. Good organizer. Strict disciplinarian. Good experience. Box 207, c/o R. T. TANNER & Co., Ltd.

PLATEN HAND wants a change, used to high-class commercial and half-tone work, 9 years experience in good London offices. Wages moderate, diminished when required. Age 27. Box 208, c/o R. T. TANNER & Co., Ltd.

LONDON REPRESENTATIVE—Wanted by a country firm of letterpress printers only 50 miles from London, a young man capable of working up a connection on profitable lines—book, magazine and catalogue work. State particulars of experience to Box 209, c/o R. T. TANNER & Co., Ltd.

PRINTER'S ORDER CLERK (20). Requires sit. Capable of putting orders through. L.P. and Litho. Box 210, c/o R. T. TANNER & Co., Ltd.

MACHINE RULER, working Foreman seeks change. All round experience. London district. Box 215, c/o R. T. TANNER & Co., Ltd.

BOOKBINDER and Publishers warehouseman, non society, seeks change, 7 years with Geo. Simpson & Co., and 4 years with Routledge. Box 212 c/o R. T. TANNER & Co., Ltd.

OVERSEER or Working Foreman—Energetic and capable man (33) with 5 years experience in entire charge of modern office seeks engagement in London or country. Practical knowledge of all depts. Keen buyer, expert estimator, usnage inside and outside if required. Moderate salary.—Box 216, c/o R. T. TANNER & Co., Ltd.

WAREHOUSEMAN AND CUTTER, not afraid of work. Good commercial experience, accurate stock keeper. Highest reference. Box 221, c/o R. T. TANNER & Co., Ltd., Salisbury Square, E.C.

JUNIOR ASSISTANT (Printers and Stationers), age 20, seeks change. Experience in dispatching, stockkeeping, gluing out paper, etc. knowledge of office routine. Box 220, c/o R. T. TANNER & Co., Ltd.

A THOROUGH PRACTICAL PRINTER seeks situation as Minder or working Foreman or Assistant to Foreman (had charge 6 years). London and provincial experience. Used to first-class black and three and four colour work on Miehles and Summits, estimating, and used to the latest methods of quick and good production. Age 32. Strict discipline. Good refs. Box 219, c/o R. T. TANNER & Co., Ltd.

PRINTER'S WORKS MANAGER desires change; fully qualified by actual practical experience to get desired results; at present in charge London works; moderate progressive salary.—"Progress," 413 Forest Road, Dalston N.E.

ORDER CLERK (20), with knowledge of book-keeping requires situation in provincial firm. Apply Box 218, c/o R. T. TANNER & Co., Ltd.

PLATEN AND WHARFE HAND seeks change (young), half-tone, three-colour, also case. Town or country. Box 217, c/o R. T. TANNER & Co., Ltd.

PLATEN HAND, age 25, seeks sit. Good com. and jobbing.—A. R., 155 Northcote Road, Walthamstow.

AS MANAGER, have been acting partner for past 7 years; keen buyer and thorough practical experience through all departments. Town or country. References if required. Absolutour. Age 34. Box 225, c/o R. T. TANNER & Co., Ltd.

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